

For release: November 7, 2025 Contact: Brian F. Kidd, SVP/CFO

Phone: (615) 890-2020

NHC Reports Third Quarter 2025 Earnings

MURFREESBORO, Tenn. -- National HealthCare Corporation (NYSE American: NHC), the nation's oldest publicly traded senior health care company, announced today net operating revenues for the quarter ended September 30, 2025 totaled \$382,661,000 compared to \$340,198,000 for the quarter ended September 30, 2024, an increase of 12.5%. The increase in net operating revenues for the third quarter of 2025 compared to the third quarter of 2024 was due to an 8.7% increase in same-facility net operating revenues, as well as the August 1, 2024 acquisition of White Oak Management, Inc. ("White Oak").

For the quarter ended September 30, 2025, the reported GAAP net income attributable to NHC was \$39,239,000 compared to \$42,789,000 for the same period in 2024. Excluding the unrealized gains and losses in our marketable equity securities portfolio and other non-GAAP adjustments, adjusted net income for the quarter ended September 30, 2025 was \$24,744,000 compared to \$19,910,000 for the same period in 2024, an increase of 24.3% (*). The GAAP diluted earnings per share were \$2.50 and \$2.73 for the quarters ending September 30, 2025 and 2024, respectively. Adjusted diluted earnings per share were \$1.58 and \$1.27 for the quarters ending September 30, 2025 and 2024, respectively (*).

(*) - See the tables below that provide a reconciliation of GAAP to non-GAAP items.

About NHC

As of November 1, 2025, NHC affiliates operate for themselves and third parties 80 skilled nursing facilities with 10,329 beds. NHC affiliates also operate 26 assisted living communities with 1,413 units, nine independent living communities with 777 units, three behavioral health hospitals, 34 homecare agencies, and 33 hospice agencies. NHC's other services include Alzheimer's and memory care units, pharmacy services, a rehabilitation services company, and providing management and accounting services to third party post-acute operators. Other information about the company can be found on our web site at www.nhccare.com.

Non-GAAP Financial Presentation

The Company is providing certain non-GAAP financial measures as the Company believes that these figures are helpful in allowing investors to more accurately assess the ongoing nature of the Company's operations and measure the Company's performance more consistently across periods. Therefore, the Company believes this information is meaningful in addition to the information contained in the GAAP presentation of financial information. The presentation of this additional non-GAAP financial information is not intended to be considered in isolation or as a substitute for the financial information prepared and presented in accordance with GAAP.

Forward-Looking Statements

Statements in this press release that are not historical facts are forward-looking statements. NHC cautions investors that any forward-looking statements made involve risks and uncertainties and are not guarantees of future performance. The risks and uncertainties are detailed from time to time in reports filed by NHC with the S.E.C., including Forms 8-K, 10-Q, and 10-K. All forward-looking statements represent NHC's best judgment as of the date of this release.

Consolidated Statements of Operations

(in thousands, except share and per share amounts)

(Three Months Ended September 30					Nine Months Ended September 30				
		2025		2024	_	2025	2024			
		(unaud	dited			(unau	dite			
Revenues:										
Net patient revenues	\$	370,989	\$	328,674	\$	1,095,945	\$	894,415		
Other revenues		11,672		11,524		35,323		34,172		
Government stimulus income				<u> </u>	_	<u> </u>	_	9,445		
Net operating revenues and grant income		382,661		340,198		1,131,268		938,032		
Costs and expenses:										
Salaries, wages and benefits		233,176		213,395		687,840		576,609		
Other operating		96,604		82,509		281,004		238,092		
Facility rent		11,345	10,886			34,038		31,804		
Depreciation and amortization		11,158	10,619			33,151	_	30,543		
Total costs and expenses		352,283		317,409	_	1,036,033		877,048		
Income from operations		30,378		22,789		95,235		60,984		
Non-operating income		4,660		4,224		13,871		14,865		
Interest expense		(1,456)		(1,742)		(5,555)		(1,788)		
Unrealized gains on marketable equity securities		20,827		32,767		26,748		56,290		
Income before income taxes		54,409		58,038		130,299		130,351		
Income tax provision		(13,400)		(15,338)		(32,887)		(34,294)		
Net income		41,009		42,700		97,412		96,057		
Net income attributable to noncontrolling interest		(1,770)		89		(2,246)		(211)		
Net income attributable to National HealthCare Corporation	\$	39,239	\$	42,789	\$	95,166	<u>\$</u>	95,846		
Net income per common share										
Basic	\$	2.53	\$	2.78	\$	6.15	\$	6.23		
Diluted	\$	2.50	\$	2.73	\$	6.10	\$	6.15		
Weighted average common shares outstanding										
Basic		15,484,464	15,411,680			15,461,804		15,384,758		
Diluted		15,664,530	15,667,321			15,613,505	15,576,294			
Dividends declared per common share	\$	0.64	\$	0.61	\$	1.89	\$	1.81		
Balance Sheet Data	September 30		December 31							
(in thousands)	2025 (unaudited)		2024							
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Cash, cash equivalents and marketable securities Restricted cash, cash equivalents and marketable securities	\$	297,383 161,299	\$	216,185 163,795						
Current assets		493,519		424,408						
Property and equipment, net		675,169		684,289						
Total assets		1,572,142		1,524,429						
Current liabilities, excluding current long-term debt		274,859		227,297						
Current and long-term debt		73,125		137,000						
NHC stockholders' equity		1,052,979		980,161						

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Selected Operating Statistics

	Three Mon	Nine Months Ended				
	Septem	Septem	ber 30			
	2025 2024		2025	2024		
	(unaud	dited)	(unaud	ited)		
Skilled Nursing Per Diems:						
Medicare	\$ 613.12	\$ 578.12	\$ 613.35	\$ 579.24		
Managed Care	417.32 (2)	459.94	452.02 (2)	459.64		
Medicaid	284.60	290.00	284.25	274.44		
Private Pay and Other	334.71	323.36	337.64	315.09		
Average Skilled Nursing Per Diem	\$ 350.85	\$ 350.85	\$ 357.42 (1)	\$ 344.76		
Skilled Nursing Patient Days:						
Medicare	82,501	79,957	252,370	235,715		
Managed Care	81,338	70,635	247,999	199,023		
Medicaid	369,895	344,940	1,102,224	906,265		
Private Pay and Other	206,639	177,846	585,435	485,523		
Total Skilled Nursing Patient Days	740,373	673,378	2,188,028 (1)	1,826,526 (1)		

⁽¹⁾ NHC exited three skilled nursing facilities in Missouri on March 1, 2024. For the nine months ended September 30, 2024, the exited Missouri skilled nursing facilities had an average skilled nursing per diem of \$275.64 and 20,267 patient days.

The tables below provide reconciliations of GAAP to non-GAAP items (in thousands, except per share amounts):

	Three Months Ended September 30				Nine Months Ended September 30				
	2025		2024		2025		2024		
	(unaud)		(unau	ıdited)		
Net income attributable to National Healthcare Corporation	\$	39,239	\$	42,789	\$	95,166	\$	95,846	
Non-GAAP adjustments									
Unrealized gains on marketable equity securities		(20,827)		(32,767)		(26,748)		(56,290)	
Operating results for newly-opened operations not at full capacity		-		120		-		140	
Gains on sale of assets		-		-		(3,606)		(1,024)	
Stock-based compensation expense		1,239		1,093		3,499		3,062	
Acquisition-related expenses		-		637		-		2,831	
Employee retention credit		-		-		-		(9,445)	
Income tax provision on non-GAAP adjustments		5,093		8,038		6,982		15,789	
Non-GAAP Net income	\$	24,744	\$	19,910	\$	75,293	\$	50,909	
GAAP diluted earnings per share Non-GAAP adjustments	\$	2.50	\$	2.73	\$	6.10	\$	6.15	
Unrealized gains on marketable equity securities		(1.33)		(2.09)		(1.71)		(3.59)	
Operating results for newly-opened operations not at full capacity		-		0.01				0.01	
Gains on sale of assets		-		-		(0.23)		(0.07)	
Stock-based compensation expense		0.08		0.07		0.22		0.20	
Acquisition-related expenses		_		0.04		-		0.18	
Employee retention credit		-		-		-		(0.62)	
Income tax provision on non-GAAP adjustments		0.33		0.51		0.45		1.01 [′]	
Non-GAAP diluted earnings per share	\$	1.58	\$	1.27	\$	4.83	\$	3.27	

⁽²⁾ For the three and nine months ended September 30, 2025, the average Managed Care skilled nursing per diem is lower due to the delayed timing of incentive quality payments from our NHC Advantage managed care program. Excluding the incentive quality payments from NHC Advantage, the average Medicare Advantage per diem increased 2.7% during the third quarter of 2025 compared to the same period a year ago. For the nine months ending September 30, 2025, the average Medicare Advantage per diem increased 5.3% compared to the same period a year ago.